

# Hotel and Hospitality Management



**PIHMS**

Pacific International Hotel Management School

NEW ZEALAND





LUNCH SERVICE

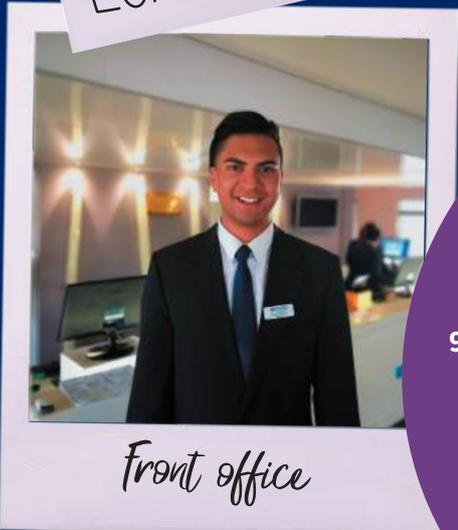


Table setting for lunch



Counting cars for research

**ONLY PROVIDER WHERE YOU CAN GRADUATE WITH A DEGREE AND ONE YEAR PAID INDUSTRY PLACEMENT**  
**96% OF STUDENTS RECEIVE EMPLOYMENT WITHIN 3 MONTHS OF GRADUATING**  
**TWO INTAKES PER YEAR**  
**LOCATED IN THE PRETTIEST SMALLEST CITY FOR 2023**



Front office



Management class



Studying



behind the bar



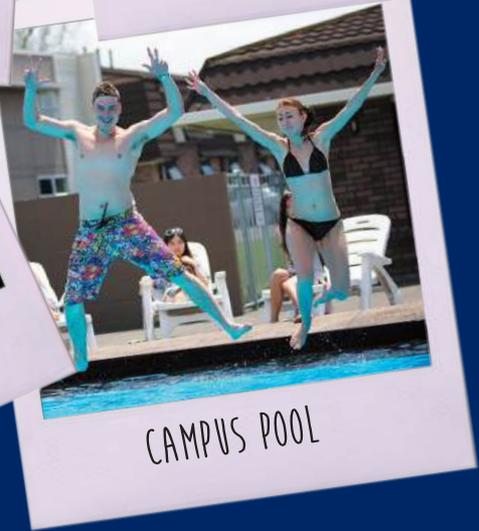
HOOVERING



F & B Briefing



Barista!



CAMPUS POOL

# WHY CHOOSE PIHMS?

## NICHE PROGRAMMES IN HOSPITALITY, HOTEL & MANAGEMENT:

- English Language
- Diploma
- Bachelor Degrees
- Postgraduate
- Masters

\*Brochures available on request.

## UNIQUE LEARNING ENVIRONMENT

In our comprehensive hotel and hospitality management programme, we place a strong emphasis on business management studies. At PIHMS, students delve deep into the intricacies of managing a fully operational hotel, gaining invaluable experience across all departments. However, our focus on business management goes beyond mere operational skills. Through our tailored curriculum, students explore key concepts such as strategic planning, financial analysis, marketing strategies, human resource management, and leadership principles. By integrating theoretical knowledge with hands-on experience, our programme equips students with the necessary tools to successfully navigate the complex landscape of the hospitality industry. PIHMS students undergo rigorous training that prepares them for a rewarding Paid Industry Placement, where they can apply their acquired business management skills in a real-world setting, ensuring they are ready to excel in their professional careers upon graduation.

## YOUR CLASSROOM IS A HOTEL

Students spend time working and learning in our simulated operational hotel, gaining experience in restaurant, barista, bar, kitchen, front office & housekeeping service. Students will also be introduced to, and undertake management roles throughout the hotel school.

## BENEFITS OF STUDYING AT PIHMS

- Industry placement
- Living in a hotel
- Business management
- Industry connections

LIVE  
in a hotel

LEARN  
practical skills

EARN  
up to NZ\$55,000\*

JOBS

“ Study with the  
adventure of a  
gap year. ”



# PIHMS PROGRAMMES

LEVEL 5

New Zealand Diploma  
Hospitality Management



Industry Placement

[WWW.PIHMS.AC.NZ](http://WWW.PIHMS.AC.NZ)



LEVEL 7

Bachelor of Applied Hotel  
Management

Year 1  
Academic  
Food and  
Beverage



Industry Placement

Bachelor of Applied Hotel  
Management

Year 2  
Academic  
Rooms  
Division



Industry Placement

Bachelor of Applied Hotel  
Management

Year 3  
Academic  
Management



LEVEL 8

Postgraduate Diploma in  
Hotel Management

1.5 Years  
Academic  
Operations  
Management



Industry Placement

LEVEL 9

Master of  
Hotel Management

1.5 Years  
Academic  
Operations  
Management



“ The PIHMS team are  
passionate about  
your journey. ”



“ At PITHMS we care  
about you! ”



# NEW ZEALAND DIPLOMA IN HOSPITALITY MANAGEMENT (120 CREDITS)

**NZQA  
LEVEL 5**

## Programme overview

The NZ Diploma provides pathway options to the bachelor degree.

- Students are fully immersed in the PIHMS Hotel Culture.
- Level 5 Diploma students learn a combination of business studies and practical subjects, (Food & Beverage Operations practical).
- Accommodation in PIHMS 150 room hotel is compulsory for Level 5 Diploma students and includes all meals.
- Excellent preparation for PIHMS 6 month Paid Industry Placement (Food & Beverage).
- Students completing the New Zealand Diploma in Hospitality Management are eligible to apply for entry into Year 2 of the Bachelor of Applied Hotel Management;

## Entry Requirements

- NCEA Level 2 High School qualification or equivalent International Qualification.
- International students require IELTS 5.5 (academic no band score below 5.0), or equivalent English Language Score as approved by NZQA.

For more information, please refer to our website, Level 5 course.

## Fees

For information on PIHMS fees please refer to [www.pihms.ac.nz](http://www.pihms.ac.nz)

See if I qualify



[www.pihms.ac.nz/onlineapplication](http://www.pihms.ac.nz/onlineapplication)



[info@pihms.ac.nz](mailto:info@pihms.ac.nz)



## Year 1

### BUSINESS STUDIES

6 MONTHS

- Introduction to Hotel Management
- Departmental Finances  
Administrative Practices
- Introduction to Hotel Marketing
- Food Service & Operational Training

### PAID PLACEMENT

6 MONTHS

FOOD & BEVERAGE INDUSTRY  
PLACEMENT



# BACHELOR OF APPLIED HOTEL MANAGEMENT (360 CREDITS)

NZQA  
LEVEL 7

## Programme Overview

The PIHMS Bachelor Degree comprises 3 years of study, including a combination of business studies, operational training and Paid Industry Placement.

- Year 1 & 2 students are fully immersed in the PIHMS Hotel Culture.
- Year 1 & 2 students learn a combination of business studies and operational subjects, (Food & Beverage Management in Year 1, Rooms Division in Year 2).
- Year 3 studies are management focused, culminating in an Event Management Project.
- Accommodation in PIHMS 150 room hotel is compulsory for both year 1 & 2 students and includes all meals.
- Year 3 students have the option to live off campus.
- Graduates with a grade average of B- or higher have the option to complete further study and pathway to our Masters (Level 9) in Hotel Management.

## Entry Requirements

- NZ University Entrance or equivalent International Qualification
- International students require IELTS 6.0 (academic no band score below 5.5) or equivalent English Language score approved by NZQA.

Please refer to [www.pihms.ac.nz](http://www.pihms.ac.nz) for full entry criteria.

## Fees

- For information on PIHMS fees please refer to [www.pihms.ac.nz](http://www.pihms.ac.nz)

See if I qualify

 <https://pihms.ac.nz/enroll/>

 [info@pihms.ac.nz](mailto:info@pihms.ac.nz)



# Your Bachelor of Applied Hotel Management Student Journey



## Year 1

### BUSINESS STUDIES

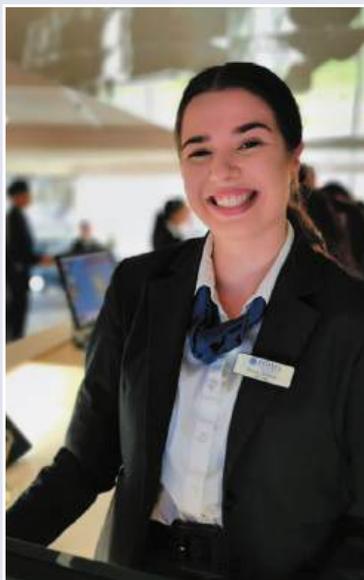
6 MONTHS

- Introduction to Hotel Management
- Departmental Finances  
Administrative Practices
- Introduction to Hotel Marketing
- Food Service & Operational Training

### PAID PLACEMENT

6 MONTHS

FOOD & BEVERAGE INDUSTRY  
PLACEMENT



## Year 2

### BUSINESS STUDIES

6 MONTHS

- Strategic Management
- Human Resource Management
- Organisational Finances
- Hotel Marketing
- Rooms Division Management -  
Operational Training

### PAID PLACEMENT

6 MONTHS

ROOMS DIVISION INDUSTRY  
PLACEMENT



## Year 3

### BUSINESS STUDIES

1 YEAR

- Integrated Management Planning
- Organisational Optimisation
- Employee Performance Management
- Hotel Marketing Evaluation
- Research Methods
- Evaluating Departmental Efficiency
- Investment Finance
- Integrated Management Evaluation

# PAID INDUSTRY PLACEMENT

At PIHMS, we understand the importance of hands-on experience in shaping a successful career in the dynamic world of hospitality and hotel management. That is why we offer our students the opportunity to embark on a Paid Industry Placement where you not only learn but also earn, setting the stage for a fulfilling and lucrative career. Every student that successfully completes the on-campus segment of our courses (business management studies and operational training) will go on to complete an Industry Placement.

## Get Paid to Study

Unlike traditional internships, our Industry Placement program allows you to earn a salary while gaining hands-on experience. Say goodbye to maxed-out student debts and hello to a financially secure future.

## Set Up Your Career for Life

With our Paid Industry Placement program, you will gain invaluable work experience that sets you apart from the competition. By working in top-quality hotels ranging from 3-star to 5-star establishments, you will develop the skills and networks necessary to thrive in the industry.

## Quality Work Experience

We carefully select our partner hotels to ensure you receive top-notch training from reputable organisations. This not only enhances your skill set but also demonstrates to future employers that you are trustworthy and have high-quality work experience.

## Global Placement Opportunities

PIHMS introduces students to hotels throughout New Zealand, offering exposure to diverse hospitality environments. Additionally, students have the chance to explore worldwide placement opportunities, broadening their horizons and enriching their cultural experiences.

## Path to Long-Term Careers

Whether you aspire to build a career in New Zealand or beyond, our Paid Industry Placement serves as the vital link between your on campus operational and academic learning and the realities of the industry. It is your passport to exciting opportunities and rewarding careers in hotel, and hospitality management.



## Real World Employment Experience

During your Paid Industry Placement, you will engage in 6 months or 1 year (depending on the program) of full-time employment with a hotel. This hands-on experience not only solidifies your skills but also offers the potential to earn up to NZD\$55,000, providing financial stability while you learn, (indicative salary for two 6 month placements).

## Employer Demand for Experienced Professionals

In today's competitive job market, employers seek candidates with both skills and prior work experience. Our Paid Industry Placement ensures that you possess both, making you highly sought after upon graduation and contributing to our high graduate employment rate.

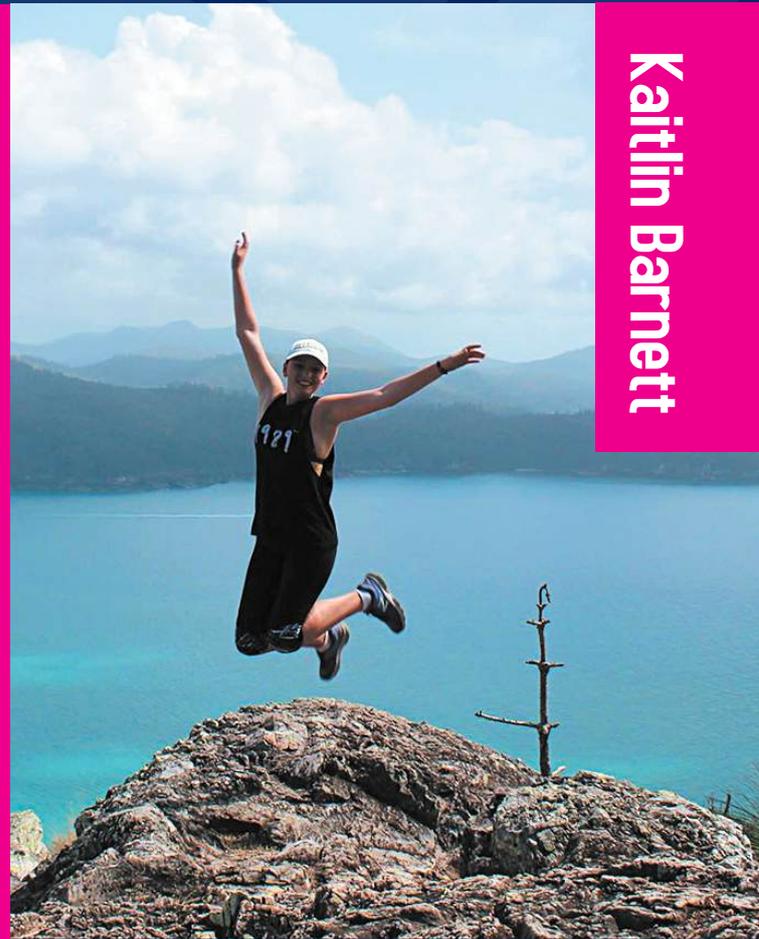
## Life Changing Adventure

Beyond kickstarting your career, our Industry Placement program fosters personal growth and development. Embrace new experiences, forge lifelong connections, and embark on a journey that will shape both your professional and personal life.

## Mini Gap Year Experience

Immerse yourself in new cultures and lifestyles while studying and getting paid. Whether it is a vibrant city or a serene tropical island, our Industry Placement program offers a once-in-a-lifetime opportunity to broaden your horizons.

PHMS will find and match you to a hotel that is right for you!



*For my second industry placement, I was lucky enough to go to Hamilton Island, in the Whitsundays where I was working in Rooms Division.*

*The managers and supervisors were very supportive, they provided fruit and Powerade on busy days to help energize us.*

*There were a lot of opportunities to gain experience in some of the other outlets on the island such as all the restaurants and bars, guest services, events and housekeeping at the luxury holiday homes.*

*Other than working here I have had the opportunity to visit the Great Barrier Reef and Whitehaven beach. I have been paddle boarding, catamaran sailing and hiking to the highest points on the island and to remote beaches.*



96%

of PHMS students  
receive employment  
within 3 months of  
graduating.





### **Brooklyn Schicker**

*Reservations Manager/Crown Plaza Melbourne*

PIHMS transformed me, shaping not just my education but also my character, through coaching and dedicated mentors; I developed essential life skills like respect, communication, problem solving and self-sufficiency.

Since graduating, I moved to Australia and went from a Hotel Guest Services Agent to a Hotel Team Leader then to my current role as the Reservations Manager for a 432-room hotel. I manage bookings, handle guest queries and lead a team. Initially uncertain but I embraced the challenge. Every day brings new learnings. PIHMS prepared me – applying class lessons to real-world scenarios.

**My advice?** Seize every opportunity. PIHMS community supports growth. Believe in yourself – I am 22, sitting with top managers, sharing opinions! Success stems from embracing growth and feedback.



### **Ngaere Ward**

*Front Office Supervisor/Millennium Hotels and Resorts*

At PIHMS, I met diverse people and built lifelong friendships, boosting my confidence. My study focus paid off, earning me the title of Dux. Joining Millennium Hotels' Management Trainee program broadened my practical experience, spanning various roles across New Zealand. Now as Front Office Supervisor at Millennium Hotels Rotorua, I manage bookings, revenue, and Airbnb properties. I cherish the industry's blend of travel, guest interaction, and diversity. Each day presents new challenges and connections.

**My advice?** Embrace opportunities, ask questions, and step out of your comfort zone. This industry offer limitless possibilities for growth and fulfillment.



### **Shehbaz Gulamkader**

*Human Resource Coordinator/Langham Hospitality Group Melbourne*

As a 2018 graduate, I now thrive in the Hotel Industry. My journey began at The Hotel Britomart in the pre-opening team, progressing to Duty Manager and then over to Australia to start my current role as Human Resource Coordinators for the Langham Hospitality Group in Melbourne. The PIHMS hands-one approach equipped me for Fast Track Leadership Programmes like TFE Hotels, where I flourished post-graduation. Childhood holiday memories sparked my passion for a career in hotels, driven by the joy of enhancing travel experiences.

**My advice?** Network with the connections PIHMS offers you, explore entry-level roles and embrace learning opportunities within this dynamic industry.

# ALUMNI GLOBAL STORIES



## **Esha McCallion**

*Events Coordinator/Auckland Stadiums*

PIHMS ignited my passion for event coordination, shaping my career trajectory. Collaborating with diverse teams taught me to navigate challenges effectively. Practical experiences, from weddings to working at The Crowne Plaza for my Industry Placement deepened my event management skills. Coordinating Harry Styles' concert was a highlight, from designing unique materials to witnessing the show's success.

Shifting my focus to productions, I am to contribute creatively to future events. My five-year plan involves gaining more experience before pursuing international opportunities.



## **Caitlin Coates**

*Events Coordinator/Banff Jasper Collection, Alberta Canada*

I am now working as the Events Coordinator at Banff Jasper Collection in Alberta Canada. My journey from PIHMS to my current role has been marked by challenges and growth. Juggling study and full-time work initially posed hurdles, yet provided invaluable hands-on hospitality experience and taught effective time management skills.

Both of my placements were on Hamilton Island, which cultivated connections crucial to gaining a role post graduation at Qualia, the islands luxury 6-star resort. My passion lies in building lasting relationships with customers, particularly in the personal and emotional realm of weddings. Despite initial apprehensions, I thrive on meticulous planning and organisation required for wedding coordination, skills refined during my time at PIHMS.



## **James Cunningham**

*Events Coordinator/Banff Jasper Collection, Alberta Canada*

My time at PIHMS was enriching; I forged lasting friendships and valuable industry connections. The blend of practical and theoretical learning equipped me with essential skills for a career in hotels. Completing two industry placements provided crucial job references and even potential post-study job offers. PIHMS's stellar reputation for producing top-notch hoteliers gave me an edge in the job market, often viewed favorably over other applicants. With over a decade in the industry, I've ascended from bartender to various roles, craving the challenge of a larger property. My role encompasses diverse tasks, from sales and client relations to fostering partnerships and organising events. I'm passionate about guest experiences and hotel success, I relish daily interactions.

# create a life worth sharing



Learning is fun!



King of the Chess Game



STUDENT LOUNGE



PIHMSY THE CAT!



SURFS UP BR!!



MR JASON



BBQ Time



Sports at PIHMS



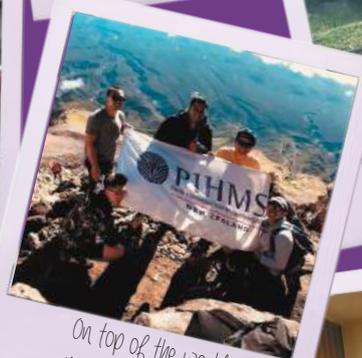
Tourism Trip



campus pool!



lunch at PIHMS



On top of the world  
Mt Taranaki



Traffic Light Party



COURSE COMPLETED!



Ripper Rugby



friends for life



PAID INDUSTRY PLACEMENT



HAPPY XMAS FROM  
MELBOURNE!



events



Super Hero Party



MARDI GRAS PIHMS PARTY

# ACCOMMODATION & PIHMS FACILITIES

[WWW.PIHMS.AC.NZ](http://WWW.PIHMS.AC.NZ) >

Our accommodation is designed to cater to the needs of all students, ensuring a seamless experience throughout your PIHMS journey.

Situated within the PIHMS hotel campus, our accommodation is just a minutes' walk from your classes, the restaurants, gym and recreational areas. Each room is equipped with essential amenities, including a bed, desk, chair, drawers, wardrobe, mini fridge, kettle and ensuite bathroom.

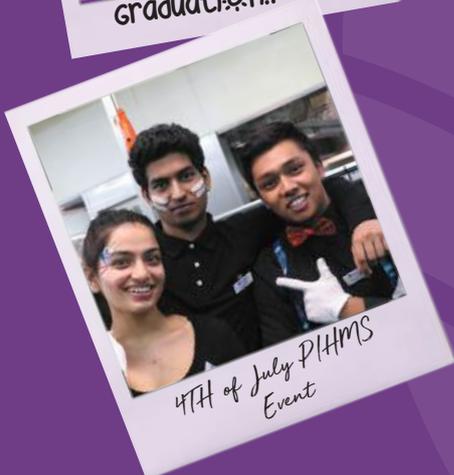
Rest easy knowing that your bedding, towels and other essentials are provided by PIHMS. Our dedicated housekeeping team ensures that your room remains tidy and comfortable, with regular cleaning and bedding/towel replacements weekly.

Experience a supportive and enriching living environment at PIHMS. Learn more about our accommodation features and make the most of your journey with us.

<https://pihms.ac.nz/students/hotel-campus-facilities/>  
<https://pihms.ac.nz/study-in-nz/accommodation/>



graduation!!



4TH of July PIHMS Event

# STUDY IN THE BEAUTIFUL Taranaki



Located between the majestic Mt Taranaki and the scenic West Coast, midway between Auckland and Wellington, New Plymouth is the ideal location.

PIHMS is located 10-15 minutes from the City Centre, local beaches and sports facilities. PIHMS students have easy access to the outdoors that enables them to enjoy Taranaki life.

There will be plenty to keep you busy in our lively city enabling you to enjoy a superb lifestyle while you study. Mt Taranaki and the surrounding Egmont National Park are home to exceptional hiking, snowboarding or skiing. We are also right by the sea, which means you can swim, sail, dive or go fishing; not to mention the world class surf beaches throughout the region.



Beyond the natural landscape New Plymouth has a thriving City Centre, hosting many International events, including WOMAD (World of music arts & dance); so whether it's enjoying the many cafés, clubs and restaurants or just relaxing along New Plymouth's famous coastal walkway, New Plymouth is the right place to live and study.

For more information about New Plymouth visit [www.visitnewplymouth.nz/](http://www.visitnewplymouth.nz/)

To find out more about the region visit [www.taranaki.info](http://www.taranaki.info)

# CAREER WEEK



Cocktail making



Front Office Workshop



KARAOKE



Career Week Group



Formal Dinner



BOWLING



Pool



Hotel Westend Precinct Tour



Buffet Lunch



Chilling with new friends



PIHMS Student helpers



Speights Sunset Group



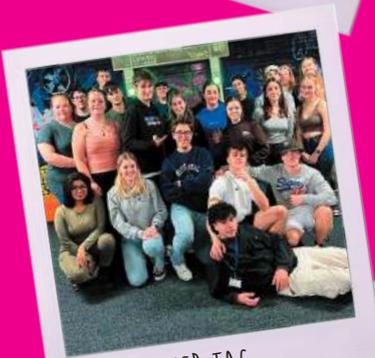
Scavenger Hunt



KING & QUEEN HOTEL SUITE VISIT



LUNCH SERVICE



LASER TAG



HOUSEKEEPING WORKSHOP



FRONT OFFICE WORKSHOP



Group Photo

Explore the world of hospitality and hotel management with our Career Week, designed for Year 12 and 13 students. Experience the world of PIHMS – our culture, lifestyle, education and training – to find out if this path aligns with your future aspirations.

“Career Week opened my eyes to the career possibilities that are available to me in the hotel industry; I am excited to start my PIHMS journey.”

Lillie Valentine

### During Career Week you will:

- Immerse yourself in the vibrant atmosphere of the PIHMS hotel campus with on-site accommodation.
- Engage with current PIHMS students, gaining insights into their experiences.
- Explore diverse career avenues within the realms of business and hotel management.
- Connect with seasoned professionals from the Hotel and Hospitality industry.
- Discover the internationally recognized Diploma and Degrees offered by PIHMS, accompanied by a guaranteed job!
- Follow our student’s journeys during their paid Industry Placements, gaining inspiration for your future endeavors.
- Forge connections with the PIHMS team and fellow students through a blend of educational activities.
- Explore New Plymouth

Register <https://pihms.ac.nz/events/careers-week/>



[WWW.PIHMS.AC.NZ](http://WWW.PIHMS.AC.NZ)



# THE RIGHT INFORMATION

Experience PIHMS for yourself by attending one of our on campus Career Weeks. New Zealand students: contact your high school careers advisor or for more information check out:

[www.pihms.ac.nz](http://www.pihms.ac.nz).

PIHMS has agreed to observe and be bound by the Domestic Code of Practice for the Pastoral Care of Domestic students. Copies of the code are available on request or at:

<https://www2.nzqa.govt.nz/tertiary/the-code/>

Accident Compensation Corporation provides accident insurance for all New Zealand citizens, residents and temporary visitors to New Zealand, but you may still be liable for other medical and related costs. Further information can be viewed on the ACC website [www.acc.co.nz](http://www.acc.co.nz).

For information regarding student loans please refer to Studylink at [www.studylink.govt.nz](http://www.studylink.govt.nz).

PIHMS fees should be considered in conjunction with loans, allowances, scholarships and PIHMS Paid Industry Placement earnings. There are a wide variety of funding options for you to consider, so make sure you check out all the available options. Current fee structures can also be found on the PIHMS website; [www.pihms.ac.nz](http://www.pihms.ac.nz).

Receive full visa support through our students online visa processing. Variation of conditions to the study visa allowing work rights for PIHMS Paid Industry Placement will be applied for during the enrolment process.

For full details of visa requirements visit [www.immigration.govt.nz](http://www.immigration.govt.nz).

It is a pastoral care requirement of the Ministry of Education that all International students hold health insurance. Students can obtain insurance through their own elected provider or through PIHMS health insurance provider, details of students insurance can be found at <https://www.scti.co.nz/our-policies/international-student>

## Useful Links:

[www.immigration.govt.nz](http://www.immigration.govt.nz)

[www.education.govt.nz](http://www.education.govt.nz)

[www.consumerprotection.govt.nz/general-help/consumer-laws/consumer-guarantees-act/](http://www.consumerprotection.govt.nz/general-help/consumer-laws/consumer-guarantees-act/)

[www.educationcounts.govt.nz](http://www.educationcounts.govt.nz)

[www.asa.co.nz](http://www.asa.co.nz)

<https://www.tenancy.govt.nz/> (off campus students)

[www.nzta.govt.nz](http://www.nzta.govt.nz)



An aerial photograph of a school campus. The image shows several large, multi-story buildings with brown roofs and light-colored walls. There are several parking lots with cars parked. A swimming pool is visible in the center of the campus. A purple circular overlay is positioned in the upper left quadrant, containing the text "Come study with us!" in a white, handwritten-style font. The background of the entire image is a pink and purple geometric pattern.

Come study  
with us!



**PIHMS**

Pacific International Hotel Management School

**NEW ZEALAND**

**WWW.PIHMS.AC.NZ**